



# OCEANIS 38

Code	Description	Recommended retail price
<b>VERSIONS</b>		
<b>MOTORIZATION</b>		
*1 1YC	YANMAR 3YM20 15KW (21HP) DIESEL SD	96 450.00
*1 1ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD	98 050.00
<b>LEST</b>		
*2 220	DEEP CAST IRON KEEL	Free of Charge
*2 210	SHALLOW CAST IRON KEEL	720.00
*2 2D1	LIFTING KEEL	5 030.00
<b>LAYOUT</b>		
*3 3A03	DAYSAILER VERSION	Free of Charge
*3 3A23	WEEKENDER VERSION - 2 CONVERTIBLE CABINS	4 060.00
*3 3A33	WEEKENDER VERSION - 3 CONVERTIBLE CABINS	4 670.00
*3 3A63	CRUISER VERSION 2 CABINS LIFTING KEEL	10 150.00
*3 3A43	CRUISER VERSION - 2 CABINS	10 150.00
*3 3A73	CRUISER VERSION 3 CABINS LIFTING KEEL	11 780.00
*3 3A53	CRUISER VERSION - 3 CABINS	11 780.00
<b>UPHOLSTERY</b>		
*5 5A202	WEEKENDER (WITHOUT GALLEY) - 2 CABINS - PVC DOLARO WHITE	Free of Charge
*5 5A222	WEEKENDER (WITHOUT GALLEY) - 2 CABINS - CHINE MOKA	406.00
*5 5A223	WEEKENDER (WITHOUT GALLEY) - 2 CABINS - PVC TAUPE	406.00
*5 5A302	WEEKENDER (WITHOUT GALLEY) - 3 CABINS - PVC DOLARO WHITE	Free of Charge
*5 5A322	WEEKENDER (WITHOUT GALLEY) - 3 CABINS - CHINE MOKA	406.00
*5 5A323	WEEKENDER (WITHOUT GALLEY) - 3 CABINS - PVC TAUPE	406.00
*5 5A402	CRUISER&WE - WITH FITTED GALLEY - 2 CABINS, PVC DOLARO WHITE	Free of Charge
*5 5A422	CRUISER & WE - WITH FITTED GALLEY - 2 CABINS, CHINE MOKA	406.00
*5 5A423	CRUISER & WE - WITH FITTED GALLEY - 2 CABINS, PVC TAUPE	406.00
*5 5A502	CRUISER&WE - WITH FITTED GALLEY - 3 CABINS, PVC DOLARO WHITE	Free of Charge
*5 5A522	CRUISER & WE - WITH FITTED GALLEY - 3 CABINS, CHINE MOKA	406.00
*5 5A523	CRUISER & WE - WITH FITTED GALLEY - 3 CABINS, PVC TAUPE	406.00
*5 50002	PVC DOLARO WHITE UPHOLSTERY - DAY SAILER	Free of Charge
<b>TRIM LEVEL</b>		
-F 4E01	PACK - PRIVATE FORECABIN Bulkhead - Door of access 2 Overhead lights	1 950.00
-F 4E21	PACK - FITTED GALLEY Gas system: Gas cylinder locker - starboard aft cockpit - Regulator and safety tap 1 Gas cooker 2 burners Unit (drawer & cupboards) Fridge - 12 V - 130 l, front opening	3 550.00
-F 4E30	PACK - ELECTRICITY 220V 50HZ Full system: Inside sockets, 40 Amperes battery charger, Shore power socket 2x80 amperes additional service batteries Navigation light & Indirect interior lighting LED	2 650.00
-F 4E452	NIGHT PACK - 2 CABINS VERSION Curtains for hull portholes (Forward cabin and Saloon) Curtains for all-round coachroof window Mosquito nets to port, in the saloon Blackout blind mosquito for deck hatch (Forward cabin and Saloon)	524.00
-F 4E453	NIGHT PACK - 3 CABINS VERSION Curtains for hull portholes (Forward cabin and Saloon) Curtains for all-round coachroof window Mosquito nets to port, in the saloon Blackout blind mosquito for deck hatch (Forward cabin and Saloon)	562.00
-F 4E51	PACK - MOORING Electric windlass - 1000 W + Remote control Bow roller - Removable Mooring kit (Anchor-Chain-Line)	2 810.00
-F 4E52	PACK - OUTSIDE PROTECTIONS Hawsers 6 Fenders White PVC protective covers (Steering wheel consoles) 2 halyard bags	1 050.00
<b>PACKS</b>		
-P R15	ELECTRONIC PACK 2015, B&G	2 680.00

OPTIONS					
AC	A01	2 FLAG HALYARDS			60.00
AC	B05	ASYMMETRIC SPINNAKER RIGGING + 2ND BOW ROLLER AND BOBSTAY	#		1 040.00
AC	D20	SELF-TACKING JIB HARDWARE			795.00
AD	B02	RELEASABLE INNER FORESTAY CHAINPLATE			376.00
AD	D05	RELEASABLE INNER FORESTAY + HOIST	#		1 255.00
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#		730.00
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#		655.00
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT			680.00
AU	W11A	ELECTRIC GENOA SHEET WINCHES H40.2STA/H40.2STA	#		5 275.00
AU	W71A	H40 STA/H ELECTRIC PORT COACH ROOF WINCH /35.2STA	#		3 005.00
AU	W95A	MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA + CLUTCHES			895.00
AV	E01	ASYMETRIC SPINNAKER			3 735.00
AV	H02	SELF TACKING JIB - DACRON- (REPLACING GENOA)			152.00
AV	H21	CODE 0 WITH FURLING SYSTEM (MYLAR)			3 655.00
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER			430.00
BE	A15L	SOLID WOOD SLATTED HELM SEATS			920.00
BE	A50	MAINSAIL ARCH			2 805.00
BE	C0232	SILVER COACHROOF SPRAYHOOD	#		2 000.00
BE	H0413	COCKPIT TABLE COVER - WHITE PVC			202.00
BE	I0132	SILVER COCKPIT BIMINI	#		2 790.00
BE	P08	SOLID WOOD SLATTED AFT PLATFORM			3 190.00
BE	P50	INFLATABLE GANGWAY			2 425.00
BE	S20	OUTBOARD ENGINE BRACKET			152.00
BE	T06	REMOVABLE COCKPIT TABLE (INTERIOR, EXTERIOR)	#		1 235.00
BE	T17	DE LUXE COCKPIT TABLE	#		2 220.00
BE	V12P	ELECTRICAL INFLATER			342.00
BE	Z01	INFLATABLE SWIMMING POOL		EXP	1 730.00
BS	C0526	DARK NARVAL EXTERNAL UPHOLSTERY			512.00
D0	P01	BOW THRUSTER			4 020.00
EE	A02	HOT/COLD WATER COCKPIT SHOWER	#		144.00
EE	B05	DOCK WATER INLET	#		440.00
EI	B51	FOOT PUMP SEA WATER			274.00
EI	H01	ADDITIONAL WATER TANK (200 LITERS)			650.00
FA	G081	GENERATOR 6KVA 220V 50HZ - FOR 2 CABINS VERSIONS ONLY			14 760.00
GO	F03	2 STAINLESS STEEL BURNERS OVEN AND GRILL	#		338.00
IA	F03	MICROWAVE OVEN 220V	#		454.00
IC	H08	DIESEL FORCED AIR HEATING	#		3 425.00
IC	Z04A4	220V 50HZ AIR CONDITIONING - 2 CABINS	#		7 530.00
II	A3321	SEPARATE SHOWER TO PORT (3 CABINS VERSION)	#		1 500.00
II	A3322	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)	#		2 575.00
II	C2303	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA		EXP	650.00
II	C2304	DOUBLE BERTH + 1 STOOL IN SALOON, PVC DOLARO WHITE		EXP	634.00
II	C2305	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA		EXP	650.00
II	D03	WOODEN COMPANIONWAY STEPS			795.00
II	M0210	WOOD HANGING LOCKER - FORWARD CABIN	#		252.00
II	P0003	1 ADDITIONAL STOOL IN SALON - CHINE MOKA			326.00
II	P0004	1 ADDITIONAL STOOL IN SALON - PVC DOLARO WHITE			326.00
II	P0005	1 ADDITIONAL STOOL IN SALON - PVC TAUPE			326.00
II	S10	SLATTED BASE BED - FORWARD CABIN			178.00
II	S202C	SLATTED BASE BED - PORT AFT CABIN			184.00
II	S203C	SLATTED BASE BED - 2 AFT CABINS			356.00
II	T03	SALOON TABLE EXTENSION			398.00
II	T07	SALOON TABLE FOR FIXED KEEL VERSION			660.00
II	T07D	SALOON TABLE FOR LIFTING KEEL VERSION			660.00
II	V0110	LONGCHAMP HANGING LOCKER BAG - FORWARD CABIN			770.00
II	V0210	SET LONGCHAMP (2 SHIRT COVERS, 2 TOILETRY BAGS) FORECABIN			392.00
IS	E42	CURTAIN BETWEEN FORWARD CABIN AND SALOON	#		252.00
IT	L0222	ELECTRIC TOILET QUIET FLUSH			745.00
ME	C4422	INVERTER 12-230V-50HZ 800VA (2 CABINS VERSION)	#		1 800.00
ME	C4432	INVERTER 12-230V-50HZ 800VA (3 CABINS VERSION)			1 800.00
MP	C10YC	3 FOLDING BLADES PROPELLER (20 HP SD)			1 450.00
MP	C10YF	3 FOLDING BLADES PROPELLER (29 HP SD)			1 450.00
PB	C01	WHITE HULL STD			Free of Charge
PB	C22	PEARL GREY HULL			1 960.00
PB	C58	GREY BLUE HULL			1 960.00
RH	T2005	20" TV LED + DVD + MP3 PLAYER IN SALOON			1 610.00
RN	B10	RADAR B&G 4G			2 705.00
RN	E52EB	MULTIFUNCTION B&G ZEUS 7" WIDE SCREEN, PORT COCKPIT			1 700.00
RN	G0401	WINDEX WINDVANE			74.00
RN	M11	B-G WIFI			324.00
RN	P38	B&G AC42 AUTOPILOT (WITH GYRO COMPASS)			3 900.00
RN	R01S1	AIS 400 B&G			1 255.00
RN	V0145	FIXED B&G V50 VHF, AIS RECEIVER, CHART TABLE			700.00
WE	C01	BENCHES & COCKPIT SOLE SOLID WOOD SLATTED			2 090.00
WE	C04	SOLID WOOD SLATTED CATWALKS			8 440.00

## # INCOMPATIBILITY - OBLIGATIONS

\*3 3A03 DAYSAILER VERSION NOT COMPATIBLE WITH IA F03 MICROWAVE OVEN 220V  
 \*3 3A03 DAYSAILER VERSION NOT COMPATIBLE WITH IC Z04A4 220V 50HZ AIR CONDITIONING - 2 CABINS  
 \*3 3A03 DAYSAILER VERSION NOT COMPATIBLE WITH II M0210 WOOD HANGING LOCKER - FORWARD CABIN  
 \*3 3A03 DAYSAILER VERSION NOT COMPATIBLE WITH ME C4422 INVERTER 12-230V-50HZ 800VA (2 CABINS VERSION)  
 AC B05 ASYMMETRIC SPINNAKER RIGGING + 2ND BOW ROLLER AND BOBSTAY REQUIRES -F 4E51 PACK - MOORING  
 AD D05 RELEASABLE INNER FORESTAY + HOIST REQUIRES AD B02 RELEASABLE INNER FORESTAY CHAINPLATE  
 AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL  
 AU W11A ELECTRIC GENOA SHEET WINCHES H40.2STA/H40.2STA NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 AU W71A H40 STA/H ELECTRIC PORT COACH ROOF WINCH /35.2STA NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 BE C0232 SILVER COACHROOF SPRAYHOOD REQUIRES BE A50 MAINSAIL ARCH  
 BE I0132 SILVER COCKPIT BIMINI REQUIRES BE A50 MAINSAIL ARCH  
 BE T06 REMOVABLE COCKPIT TABLE (INTERIOR, EXTERIOR) NOT COMPATIBLE WITH BE T17 DE LUXE COCKPIT TABLE  
 EE A02 HOT/COLD WATER COCKPIT SHOWER NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 EE B05 DOCK WATER INLET NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 G0 F03 2 STAINLESS STEEL BURNERS OVEN AND GRILL IMPLIES (OR) -F 4E21 PACK - FITTED GALLEY  
 IA F03 MICROWAVE OVEN 220V IMPLIES (OR) -F 4E30 PACK - ELECTRICITY 220V 50HZ  
 IC H08 DIESEL FORCED AIR HEATING NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 IC H08 DIESEL FORCED AIR HEATING NOT COMPATIBLE WITH IC Z04A4 220V 50HZ AIR CONDITIONING - 2 CABINS  
 II A3321 SEPARATE SHOWER TO PORT (3 CABINS VERSION) NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 II A3322 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH \*3 3A03 DAYSAILER VERSION  
 IS E42 CURTAIN BETWEEN FORWARD CABIN AND SALOON NOT COMPATIBLE WITH II M0210 WOOD HANGING LOCKER - FORWARD CABIN